

Important Notes for Our Young Attendees

Clearly your mentor thinks you have great potential, and this is why you have been invited to the AESIS International Annual General Meeting.

This is the first time you will have been invited to attend such an event, and I will share with you some tips that will help you make this into a very successful event for you:

- a. Be on your best behaviour at all times, you never know who's watching!
- b. Engage with your fellow conference attendees – this means that you are prepared to listen and participate.
- c. You will make yourself comfortable with introducing yourself and shaking hands with other Conference attendees – **please practice with your parents and mentors – this is a learned skill.**
- d. I would suggest that you will want to write a sincere thank you note to the AESIS Board and your mentor who invited you, thanking them for inviting you and for the Board covering your conference costs (400€). In your note you might want to cover the things that you:
 - i. Learned
 - ii. Liked best
 - iii. Found valuable, as you think about your future
 - iv. Talk about if you think you might be interested in pursuing a job in the insurance industry, based on what you learned.
 - v. And whatever else you would like to share back. 😊

The Board's email addresses are:

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Don't forget to write a very special note to the mentor that invited you!

1. Cost of the AESIS Annual General Meeting
 - a. Your conference registration and Monday evening dinner (400 €) has been covered by the AESIS Board of Directors because they believe that the Insurance industry needs to start attracting young people both directly out of High School and University.
2. We are expecting more than 70 people at the conference including 15 young people, ranging in age from 14 to 21.
3. Why have you been invited to participate in this insurance industry conference? Your mentor clearly:
 - Believes that you have great potential, and that the insurance industry can offer young people a fantastic opportunity to learn many different skills, develop their

capabilities and provide them with good earning potential if they are willing to pay attention, go outside of their comfort zone, and work hard,

- Wanted to give you the opportunity to see and participate in something you and your friends will have never experienced until now; this is a very adult opportunity.